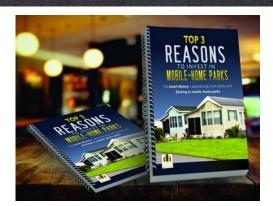
## **ELOY RETANA**

**AUTHOR • PRINCIPAL INVESTOR • PODCASTER** 

**Eloy** is a passionate real estate investor, author of the book The Top 3 Reasons to Invest in Mobile Home Parks and the host of The Savvy Mobile Home Park Investor podcast. He is currently invested in 113 apartment and Mobile-Home Units while also investing in his ongoing education both through top notch courses and through personal mentorship with two of the industry's leading experts: Bryan Ellis and Adam A. Adams. Eloy educates why currently during this pandemic, mobile home parks have outperformed all other real estate asset classes and why he considers them a safer asset to be invested in as we enter a period of economic uncertainty.



















- ✓ Investing in real estate syndications as the best alternative to the stock market.
- ✓ Mobile home parks are not only surviving, but are thriving during the pandemic.
- Becoming financially free with real estate investing.
- Raising capital for real estate deals.

## **SAMPLE INTERVIEW QUESTIONS / TALKING POINTS**

- ✓ How do you cultivate a mindset to rebuild after losing everything in 2008?
- How'd you get into real estate?
- I thought IT guys had it made, why make the switch to Real Estate?
- How did you find out about multifamily?
- What compelled you to make the transition to Mobile Home Parks?
- How have your MHP's faired during the lockdown? Why Florida?
- ✓ With an expected economic recession looming and bank lending tightening their rules, what opportunities do you see going forward?
- What do you feel are the keys to successful partnerships?
- What's next for Apex Communities?

